



Admission procedures graduate degree programme

Faculty of Economics and Law

Graduate degree programme in **Global business management** (Class LM-77)

Academic Year 2024/2025 – Piacenza campus

ENGLISH language programme

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1. ADMISSION REQUIREMENTS

In order to be admitted to the graduate degree programme in Global business management, **the admission requirements set out in the following paragraphs must be fulfilled.**

1.1. CURRICULAR REQUIREMENTS

To be admitted to the graduate degree programme in Global business management, it is necessary to meet **either the requirements in A or the requirements in B:**

A. **An undergraduate degree** in one of the following classes listed in the M.D. 270/04 (or in the corresponding classes provided for in the former M.D. 509/99) obtained or to be obtained by **30 April 2025:**

- L-18 Economics and business management sciences (ex M.D. 270/04 or class 17 ex M.D. 509/99);
- L-33 Economic sciences (ex M.D. 270/04 or class 28 ex M.D. 509/99).

B. **An undergraduate degree** (ex M.D. 270/04 or ex M.D. 509/99) obtained or to be obtained by **30 April 2025** and at least **60 ECTS** in the study plan of the undergraduate degree in the following scientific-disciplinary fields:

AGR/01, INF/01, ING-INF/05, IUS/01, IUS/04, IUS/07, IUS/08, IUS/09, IUS/10, IUS/12, IUS/13, IUS/14, L-LIN/12, MAT/02, MAT/03, SECS-P/01, SECS-P/02, SECS-P/07, SECS-P/08, SECS-P/09, SECS-P/10, SECS-P/11, SECS-P/12, SECS-S/01, SECS-S/02, SECS-S/03, SECS-S/05, SECS-S/06, SPS/07, SPS/08, SPS/09, SPS/10

of which:

- 1) at least **20 ECTS** in: SECS-P/07, SECS-P/08, SECS-P/09, SECS-P/10, SECS-P/11;
- 2) up to a maximum of **40 ECTS** in: SECS-P/01, SECS-P/02;
- 3) up to a maximum of **30 ECTS** in: SECS-S/01, SECS-S/02, SECS-S/03, SECS-S/05, SECS-S/06, MAT/02, MAT/03;
- 4) up to a maximum of **20 ECTS** in: AGR/01, INF/01, ING – INF/05, L-LIN/12, SPS/07, SPS/08, SPS/09, SPS/10, SECS-P/12;
- 5) up to a maximum of **20 ECTS** in: IUS/01, IUS/04, IUS/07, IUS/08, IUS/09, IUS/10, IUS/12, IUS/13, IUS/14.

Up to 10 ECTS can be missing from those required under points 2, 3, 4 and 5. The degree programme coordinator reserves the right to assess whether the required teaching content has been included in the course programmes and, if necessary, to draw up an *ad hoc* study plan. Candidates will receive appropriate communication.

The study plan of candidates with an old university degree, a three-year university diploma, a diploma from a three-year school for special purposes in accordance with the pre-M.D. 509/99 or an integrated/graduate degree from post-M.D. 509/99 - M.D. 270/04 regulations is assessed by a special Commission appointed by the Faculty.

1.2. KNOWLEDGE OF THE ENGLISH LANGUAGE

In addition to the above ADMISSION REQUIREMENTS, it is mandatory to have an adequate knowledge of English, corresponding to at least level B2. It is therefore necessary to have one of the following **English language certifications obtained on or after 1 January 2021:**

- TOEFL/IBT (score of at least 85);
- Academic IELTS (score of at least 6.5);
- GMAT;



- Cambridge English: First - FCE (from grade B);
- Cambridge English: Advanced - CAE;
- Cambridge English: Proficiency - CPE;
- Cambridge English: Business English Certificate (BEC Vantage and BEC Higher)

In the absence of one of the above-mentioned certificates, an interview in English is required (see paragraph 4 INTERVIEW TO VERIFY THE ADEQUACY OF PERSONAL PREPARATION) in order to test language knowledge and the ability to hold conversations. In the event of a negative result, the candidate will not be allowed to register to the programme.

The following candidates are exempt from the interview in English:

- Candidates who have completed or are due to complete an undergraduate degree programme in English.
- Candidates from one of the profiles/programmes taught in English at Università Cattolica del Sacro Cuore.

1.3. ADEQUACY OF PERSONAL PREPARATION

The adequacy of personal preparation referred to in Article 6(2) of M.D. 270/2004 is **not directly recognised** and candidates must take an **interview** in accordance with the procedures set out in section 4 below, INTERVIEW TO VERIFY THE ADEQUACY OF PERSONAL PREPARATION.

2. NUMBER OF PLACES

There are **100 places** on the graduate DEGREE programme in Global Business Management, **10 of which reserved for candidates with a foreign degree.**

3. ADMISSION PROCEDURES AND DEADLINES

Places for the Global Business Management programme are allocated according to 2 admission stages.

STAGE:	ADMISSION PROCEDURE	APPLICATION SUBMISSION
1 ST STAGE	CHRONOLOGICAL ORDER WITH AN INTERVIEW TO ASSESS THE ADEQUACY OF PERSONAL PREPARATION Chronological order for candidates with a weighted average of $\geq 24/30$ and at least 110 ECTS acquired	From 12 March 2024 to 24 May 2024
2 ND STAGE	CHRONOLOGICAL ORDER WITH AN INTERVIEW TO ASSESS THE ADEQUACY OF PERSONAL PREPARATION Chronological order for candidates with at least 125 ECTS acquired	From 10 June 2024 to 11 December 2024

Candidates with an Italian qualification must use the [Enrolment Portal](#). For information on the procedure to follow, please consult the [Enrolment Portal User Guide](#).

Candidates with a foreign qualification must comply with the provisions issued by the Ministry of University and Research, published in a specific note. For information on admission to the graduate degree programme in Global Business Management, please contact the International Admissions Office



and consult the admission procedures at the link <https://international.unicatt.it/ucscinternational-graduate-programs-2-year-graduate-degrees-in-english>.

3.1. 1st stage – Chronological order with an interview to assess the adequacy of personal preparation

For candidates with a weighted average of $\geq 24/30$ and at least 110 ECTS acquired
APPLICATION SUBMISSION: from 12 March 2024 to 24 May 2024

Candidates:

- who meet the CURRICULAR REQUIREMENTS as in A;
- who meet **all** the CURRICULAR REQUIREMENTS as in B;
- **lacking** certain CURRICULAR REQUIREMENTS as in B, within the limits indicated above;

must book **an interview to verify the adequacy of their personal preparation** through the [Enrolment Portal](#) from 10:00 a.m. on 12 March 2024 and by 11:59 p.m. on 24 May 2024.

Candidates will receive the outcome by e-mail at the end of the interview: if the outcome is positive, they can reserve their place in chronological order by paying the first instalment of the university tuition fees through the [Enrolment Portal](#) within 7 days, after which the candidate is considered to have waived and loses priority access. If, on the other hand, the result is negative, they cannot enrol in the programme (see section 4 - INTERVIEW TO VERIFY THE ADEQUACY OF PERSONAL PREPARATION).

Candidates who do not reserve their place by the dates indicated but are interested in participating in the next stage must submit a new application, requesting the cancellation of the one previously opened. This request must be made at least two working days before the deadline of the stage of interest via the following link: <https://www.unicatt.it/richiasta-informazioni-lauree-magistrali>.

For information on how to book an interview and reserve a place through the [Enrolment portal](#), please consult the [Enrolment Portal User Guide](#).

3.2. 2nd stage – Chronological order with an interview to assess the adequacy of personal preparation

For candidates with at least 125 ECTS acquired

APPLICATION SUBMISSION: from 10 June 2024 to 11 December 2024

A notice stating the number of places that may be available for the 2nd stage will be published on the website on 6 June 2024.

Candidates:

- who meet the CURRICULAR REQUIREMENTS as in A;
- who meet **all** the CURRICULAR REQUIREMENTS as in B;
- **lacking** certain CURRICULAR REQUIREMENTS as in B, within the limits indicated above;

must book **an interview to verify the adequacy of their personal preparation** through the [Enrolment Portal](#) from 10:00 a.m. on 10 June 2024 and by 11:59 p.m. on 11 December 2024.

Candidates will receive the outcome by e-mail at the end of the interview: if the outcome is positive, they can reserve their place in chronological order by paying the first instalment of the university tuition fees through the [Enrolment Portal](#) within 7 days, after which the candidate is considered to have waived and loses priority access. If, on the other hand, the result is negative, they cannot enrol in the programme (see section 4 - INTERVIEW TO VERIFY THE ADEQUACY OF PERSONAL PREPARATION).



For information on how to book an interview and reserve a place through the [Enrolment portal](#), please consult the [Enrolment Portal User Guide](#).

4. INTERVIEW TO ASSESS THE ADEQUACY OF PERSONAL PREPARATION

Without prejudice to the fulfilment of the ADMISSION REQUIREMENTS, candidates must undergo **an interview** to verify the adequacy of their personal preparation, aimed at ascertaining the possession of basic knowledge and skills, with particular reference to the subject areas that characterise the graduate degree programme. The **interview** is carried out by the degree course coordinator (or by a delegated lecturer), who assesses the candidates' preparation through a careful analysis of the curriculum.

In the absence of one of the above-mentioned language certifications, the interview is also aimed at ascertaining the candidate's English language level (see section 3 – ADMISSION PROCEDURES AND DEADLINES), which must be at least B2.

If the interview concludes positively but the candidate shows knowledge gaps in the areas indicated in section 1.1. – CURRICULAR REQUIREMENTS, specific curricular integrations will be assigned.

The interview is conducted online, via the Teams platform. No later than the day before the date of the interview, candidates receive an invitation by e-mail from the interviewing professor/lecturer. During the interview, candidates must show a valid identity document and any documentation deemed useful for the purpose of checking their study plan (e.g. programmes of courses taken during their undergraduate degree).

The outcome of the interview is communicated at the end of the interview. Candidates who obtain a positive result can reserve their place, those who obtain a negative result cannot enrol in the programme. Those who were absent at the interview can book a new one to ascertain the adequacy of their personal preparation, through the [Enrolment Portal](#). For information on how to book an interview and reserve a place through the [Enrolment Portal](#) you can consult the [Enrolment Portal User Guide](#).

5. ENROLMENT AND PRE-ENROLMENT

Graduated applicants must book their place, by paying the first instalment of university tuition fees, by the deadlines indicated in paragraph 3 “ADMISSION PROCEDURES AND DEADLINES” and proceed to enrolment through the [Enrolment Portal](#).

For candidates who reserve their place by **12 August 2024**, the deadline for enrolment is **12 September 2024**. If the place is reserved **after 12 August 2024**, the deadline for enrolment is **30 days from the date the place is reserved** and no later than 31 December 2024.

Applicants should consult the [Enrolment Portal User Guide](#) to learn about the enrolment procedure.

Graduated applicants with curricular integrations and graduating candidates must reserve their place by paying the first instalment of university tuition fees through the Enrolment Portal, by the deadlines indicated in paragraph 3 “ADMISSION PROCEDURES AND DEADLINES” and immediately proceed with pre-enrolment through the [Enrolment Portal](#).

Pre-enrolment to the graduate degree programme, which must in any case take place no later than 31 December 2024, is accepted under reserve and is subject to:

- the fulfilment of the curricular integrations assigned, by the deadlines set out below;
- the attainment of the undergraduate degree within the deadlines envisaged by the admission procedures.

Pre-enrolled candidates reserve their place with the right to attend the graduate degree programme courses from their beginning. They are required to complete their enrolment immediately after graduation and/or completion of the curricular integrations.

To find out about the pre-enrolment and enrolment procedure candidates should consult the [Enrolment Portal User Guide](#).



Curricular integrations: Candidates who have been assigned curricular integrations, once pre-enrolled, are required to pass the relevant test(s) from the September/October 2024 examination session and by the December 2024/January 2025 examination session. Failure to pass the curricular integration test(s) will affect enrolment in the graduate degree programme. Students may attend lectures on the subjects envisaged in the study plan but may not sit the relevant exams before the integrations have been registered and enrolment has been finalised.

6. CANDIDATES WITH DISABILITIES OR WITH SPECIFIC LEARNING DISORDERS (SLD)

Applicants with disabilities or Specific Learning Disorders (SLDs) are required to upload their disability report or SLD certificate in the appropriate profile section of the [Enrolment Portal](#). For further information, please contact the **Services for Inclusion secretariat**.

Students with a **certified disability equal to or greater than 66% and/or students with a recognised disability pursuant to art. 3, paragraph 1 or paragraph 3 of Law 104/1992 are entitled to total exemption from enrolment fees and university tuition fees** and are only required to pay €100 when reserving a place on the programme. In order to obtain the exemption, the disability report must be uploaded in the appropriate "Profile" section in the [Enrolment Portal](#).

7. TRANSFER FROM ANOTHER UNIVERSITY, TRANSFER TO ANOTHER DEGREE PROGRAMME WITHIN UNIVERSITÀ CATTOLICA, SECOND DEGREE AND RESUMPTION OF CAREER

Candidates who wish to transfer from another university, enrol in a second degree programme or resume their university career must meet the ADMISSION REQUIREMENTS and comply with the deadlines and procedures set out in section 3 ADMISSION PROCEDURES AND DEADLINES.

Candidates must apply for admission to the graduate degree programme in **Global business management** via the [Enrolment Portal](#).

Following admission to the programme, a place must be reserved by paying the first instalment of university tuition fees and the secretarial fees and submitting the application via the [Enrolment Portal](#) within the deadlines set out in Section 3 ADMISSION PROCEDURES AND DEADLINES.

Candidates who transfer from another university, after having reserved their place, may sit further exams, at their university of origin, until they submit their **Transfer Application**, which must normally be submitted no later than **16 December 2024**. The place is reserved when the documentation is validated by the Student Services.

The competent teaching structure will only assess exams taken and recorded up to the submission of the Transfer Application.

Candidates enrolling for a second degree, after having reserved their place, must submit an **Application for a Second Degree**, which must normally be submitted no later than **31 December 2024**. The degree from the home university must necessarily be obtained no later than 31 December 2024. The place is reserved when the documentation is validated by the Student Services.

Candidates resuming their career after paying the first instalment of university tuition fees and the secretarial fees must submit an **Application for Resumption of Career**, which must normally be submitted no later than **16 December 2024**. The place is reserved when the documentation is validated by the Student Services.

The year of admission will be assessed by the Faculty Council or a delegated committee, which will take into consideration the candidate's entire academic career. The place is reserved when the documentation is validated by the Student Services.

8. TRANSFER WITHIN UNIVERSITÀ CATTOLICA

Candidates wishing to transfer to a different programme/profile within Università Cattolica must meet the ADMISSION REQUIREMENTS and comply with the deadlines and procedures indicated in section 3 - ADMISSION PROCEDURES AND DEADLINES.



Candidates must apply for admission to the graduate degree programme in **Global business management** via the [Enrolment Portal](#).

Following admission to the programme, a place must be reserved by paying the first instalment of university tuition fees and the secretarial fees and submitting the application via the [Enrolment Portal](#) within the deadlines set out in Section 3 - ADMISSION PROCEDURES AND DEADLINES.

After reserving a place, it is possible to take other exams of the programme/profile of origin until the start of the Transfer procedure, which is done by clicking the "**Proceed with Transfer**" function in the Enrolment Portal, normally no later than **16 December 2024**.

The competent teaching structure will only assess the exams taken and recorded until the start of the Change procedure.

The year of admission will be assessed by the Faculty Council or a delegated committee, which will take into consideration the candidate's entire academic career.

9. CONTACTS

For further information and clarifications, please use the "[Request for information on graduate degree programmes](#)" or consult the [FAQs](#).

If you need support in using the Enrolment Portal, you can use the "Help" button in the Enrolment Portal.

Applicants with foreign qualifications may use the CONTACT US service: <https://unicattolica.tfaforms.net/217939>.

10. FINAL NOTES AND PERSON IN CHARGE OF THE PROCEDURE

For students enrolled on graduate degree programmes, the 'General regulations for determining university fees a.y. 2024/25' apply.

Students are required to take note of any additions, amendments, updates to the aforementioned procedures published on the Università Cattolica website.

In accordance with law no. 241/1990, the person responsible for this admission procedure is Annalisa Castellani (Student Career Services Manager).

Piacenza, 13 February 2024